



Newfoundland Club of America, Inc.

**Board of Directors
8:00 p.m. Eastern Time
January 15, 2015**

Agenda

- 1. AKC Delegate's Report (David Helming)**
- 2. Approval of minutes**
 - Minutes of the December 18, 2014 meeting
- 3. President's Report (Pam Saunders)**
- 4. 1st Vice-President's Report (Pat Randall)**
- 5. 2nd Vice-President's Report (Lynne Anderson-Powell)**
 - Committee reports
- 6. Recording Secretary's Report (Mary Lou Cuddy)**
 - Prepared the January 15, 2015 agenda packet & minutes of December 18, 2014
 - Report on NCA Applicant vote
- 7. Corresponding Secretary's Report (Pam Rubio)**
 - Sent routine correspondence to appropriate committees
 - Forwarded AKC communications regarding regional specialties to Robin Seaman
 - Forwarded new titlist information to Joan Locker Thuring
 - Received the same letter sent to Board members re Parent Club participation from AKC
 - Notified the AKC about the change in our Legislation Committee Chair
 - Sent copies of the previous articles appearing in *Showsight* Magazine. Thanks to Denise Castonguay for providing them
 - Notified the AKC Parent Club of the health tests recommended for the breed
- 8. Treasurer's Report (Mary L. Price)**
- 9. Committee Reports**
 - Working Dog Committee:
 - Financial support for the DDX test at the 2015 National Specialty
 - Draft Dog patches re-order

- Social Media Committee
 - Update on responses from Facebook™ administrators
- Recognition Committee
 - Request for direction for awarding certain WA pins and patches
- Nominating Committee
 - Update
- *Newf Tide* Policy Committee
 - Regional Club newsletters
- Membership Chair:
 - Approval of membership renewal form
- “Distinguished Member “ Committee
 - Inventory
- Digital Distribution Committee
 - Request for information on caring for elderly Newfs/elderly owners caring for Newf
- Database Committee
 - Update
- Breeders List Committee
 - Member concern with Breeders List application form

10. Executive Session

- Approval of NCA Applicants
- Working Dog Committee
 - Complaint regarding an aggressive dog at a water test
- Technical Resources Advisory Committee
 - Request for committee member appointment
- Newf Ambassador Committee
 - Request for committee member appointment
- Legislative Liaison Committee
 - Request for committee member appointment
- Breeders List Guidelines Committee
 - Request for committee member appointment

11. Unfinished Business

- Discussion Item: Develop criteria for the NCA Good Sportsmanship Award (from 8/21/14) (tabled until 1/15/15 meeting)
- Committee Overlap & Job Descriptions
- Breeders Education / Health & Longevity Committees:
 - Refunds for cancelled seminar at 2014 National Specialty
- Financial Oversight Committee
 - Further consideration of recommendation to increase dues (from 11.7-9.14)
- Technical Resources Advisory Committee (from 11.7-9.14)
 - Investigate the development of an NCA members-only section of the *NCA Website* and the logistics for log-in and passwords with content to be determined later. A report will be due back to the Board by the January 6, 2015 agenda deadline.

12. New Business

- Upgrading the quality of the NCA logo for high-resolution reproduction

13. Adjournment

14. FYI

From: Sue Raney <raneyathome@comcast.net>
Sent: Thursday, December 4, 2014 6:34 PM
To: Lynne Anderson NCA 2nd VP
Cc: Mary L. Price; Sue Marino
Subject: Re: NCA Draft Patches Ordering

Hello all!!

Being new to this role I appreciate all your guidance and good thinking about this.

Sue Marino, can you please put this on the agenda for the next board meeting as well as our next WDC meeting?

I am happy to use any vendor and if patches for less has done good work in the past I will contact them for a bid. We have had a rash of successful fall draft tests which could not have been predicted based on prior years so I am afraid that the current level of DD patches are being depleted with the October tests. I do like the idea of combining our ordering power if possible so that is something else to also explore. As always with these embroidery designs the price per piece goes down with higher quantities.

I will let you know if patches for less or either of the other vendors can provide other quotes that are more reasonable but let's please look at this for January's meeting as I fear that 200 may not give us enough room to order appropriate quantities to last for much over half the year.

Thanks so much for everyone's help and support on this. I want to be a good steward of club funds as well as respond to member successes in a timely fashion.

Best wishes!!

Sue Raney

Sent from my iPhone

On Dec 4, 2014, at 2:26 PM, Lynne Anderson NCA 2nd VP <NCABoD2ndVP@live.com> wrote:

I looked up the last patch we approved - which was the WA patch and they went with Patches For Less. The estimates were 100 for \$2.98 each or 200 at \$2.26 each. I think Pam Saunders also use Patches For Less for the WD/WDR/WRDX patches. I believe the WA was modeled after the WRD and VN patches. I have attached the proof

from the vendor as an example.

Lynne

Lynne Anderson-Powell
NCA 2nd Vice President
(518) 843-9892
358 Swart Hill Road
Amsterdam, NY 12010

<http://www.ncanewfs.org/index.shtml>

From: Lynne Anderson NCA 2nd VP [mailto:NCABoD2ndVP@live.com]
Sent: Thursday, December 4, 2014 3:53 PM
To: 'Mary L. Price'; raneyathome@comcast.net
Cc: vnnewf97@charter.net
Subject: RE: NCA Draft Patches Ordering

OK - I will add it to the Jan meeting agenda.
Just curious, is this the same vendor or a new one? And couldn't we get a better price if we had the same vendor do the Draft, Water, VN and WA patches? I would think we could leverage the pricing that way.

Lynne

Lynne Anderson-Powell
NCA 2nd Vice President
(518) 843-9892
358 Swart Hill Road
Amsterdam, NY 12010

<http://www.ncanewfs.org/index.shtml>

From: Mary L. Price [mailto:mlprice@mhtc.net]
Sent: Thursday, December 4, 2014 1:38 PM
To: raneyathome@comcast.net
Cc: vnnewf97@charter.net; ncabod2ndvp@live.com
Subject: RE: NCA Draft Patches Ordering

Hi Sue,

The Board will need to review and approve the amount needed over the budget.

So it would be best to ask Sue Marino to place this question on the Jan. 2015 Board agenda for discussion and approval. The deadline is Jan. 1. Sue can submit the question through committee reports via Lynne.

Thanks,

Mary

From: raneyathome@comcast.net [mailto:raneyathome@comcast.net]
Sent: Wednesday, December 03, 2014 6:46 PM
To: Mary L. Price
Subject: Re: NCA Draft Patches Ordering

HI Mary --

Yet another question for you ... my vendor came back to me today with pricing for our patches. Here's the quote;

50	x item ASPIN-EP - 4" round patch with 75% embroidered	= \$5.33 each
100	x item ASPIN-EP - 4" round patch with 75% embroidered	= \$3.42 each
	Production time	= 2 weeks / 10 business days after proof approval
	Art Time	= approximately 3 days
	Artwork Estimate	= \$40
	Digitizing Setup	= No Charge
	Shipping Cost	= No Charge
	Ship Time	= 5 - 6 business days

i.e. per piece price = \$3.82 - \$6.13 each and about 4 weeks

I can continue to shop around by my folks are very good. We are without Draft Dog patches and do need to order them. Do you want me to see if I can get a lesser price elsewhere, or can I proceed with an order for 100 patches, which still puts the total at double my budget? Let me know.

Thanks,

Sue Raney

From: "Mary L. Price" <mlprice@mhtc.net>
To: raneyathome@comcast.net
Sent: Wednesday, November 26, 2014 12:23:07 PM
Subject: RE: NCA Draft Patches Ordering

Hi Sue,

The budget that was approved for Draft patches = \$200.00.

The vendor does not need to be approved by the Board. If you are happy with the vendor, that is fine.

Whatever payment method you arrange with the vendor is OK too. Some vendors prefer a deposit which I can prepare and send.

Thanks,
Mary

From: raneyathome@comcast.net [mailto:raneyathome@comcast.net]
Sent: Wednesday, November 26, 2014 10:41 AM
To: mlprice@mhtc.net
Subject: NCA Draft Patches Ordering

Hi Mary,

Hope you are set to have a wonderful Thanksgiving!

I am trying to get the Draft patches ordered while I am on vacation for Thanksgiving break. A couple more questions for you...

I am looking at using a local vendor for the work and wanted to confirm with you that is OK or do you prefer that I use the former vendor?

What is the budget allocated from NCA for this purchase?

How do I have the vendor direct bill you for the patches? Do you issue a Purchase Order or do I just need to provide him with your contact information to handle the payment process.

Thanks so much for all your help, best wishes and hope to see you soon.

Sue Raney

<Proof1 (4) Patches4Less.jpg>

Facebook Group Administrators

Contacted – 33 administrators from 24 Facebook Discussion groups ranging in size from 350-4000+ members – these are the responses:

Yes, I would like NCA members to post educational information on our group

No "hot button" issues as of yet encountered since we've had the group which has not been long. But, I do think issues about large breed puppy protein/calcium levels and what to feed LB puppies is controversial and people have their own opinions.

I would be happy to indicate the group is not connected or moderated by NCA if that's NCA's wish.

Issues I've found causing heated discussions have not been on our group as of yet. Newfoundland Dog Owner's Group seems to get the most heated discussions. We post information for people to use as they wish. Things that potentially cause heated discussions would be weight, proper puppy food, when to neuter and spay and I think NCA's input would be welcome.

We do have a veterinarian in our group and I'm happy to have her input.

I don't know if the NCA has or has thought about it's own fb page, but I do share a lot of info from the NCA sight in my files. I find it quite beneficial .

My group doesn't have a lot of hot topics.....Insurance & food come up the most & all seem to be respectful of each persons personal decisions while offering support.

I have no problem including NCA being mentioned in our about section. I also welcome post with educational info while respecting each individuals choices to use it or not.

That will be awesome. I work very hard to keep the drama out of the group & keep it respectful of everyones choices & to try to educate so they can make better choices in their future.

I would only like the NCA members to post info on my group page only if it was pro holistic care for Newfoundland dogs.

No, I don't think the NCA needs to respond to anything in niche group, except that many folks would like me to give a seminar on holistic care and raw feeding at a National.

We already have info in the 'about' section that is not connected with the NCA.

As you know, we're a pretty amicable group...especially compared some of the larger general breed stuff groups. I've noticed that any difference of opinion can cause debate, depending on the group members' attitudes.

I'm probably not the person to ask about social media. I'm still a dinosaur!

As a current NCA member, I can assure you fellow NCA members don't hesitate to post informational information.

They need to bury the president's comments about the coven and even after the fact they need to acknowledge ALL the letters they received. They really need a lesson in respect. Never too late to apologize for poor behavior.

My belief is that the "NCA" does not need to respond in some official capacity because there are already countless NCA members handling it.

I'm sure there are pages that would do it and pages that won't. This just seems like it could be viewed unfavorably as an overreach of the NCA's role. "Newfoundland" pages can be created every second of every day and to be honest, very few people read OR often care about the "About" page. And to be honest, if someone had that on their page, I think it would tend to negate valuable/informative information that could be already being presented by an actual NCA member(s).

First and foremost, it always seems to be someone buying a Newf puppy from an "NCA approved" breeder, or not.

Being completely honest, I truly feel the NCA...through a couple completely irrelevant requirements (IMO) ...is forcing people to seek dogs from breeders that may/may not live up to breed standard and proper health clearances. The NCA breeder requirements I am referring to are:

- * Member of the Newfoundland Club of America for five consecutive years
- * Must have bred an AKC or CKC Champion Newfoundland

Truth be told, neither of these are valid requirements for someone to be a responsible, ethical breeder willing to adhere to ethical breeding standards and preserving/promoting/improving the breed. I'm sure there are many breeders that love the breed but don't have any interest in showing/winning Titles, etc.

There is a plethora of information on the NCA website and it is being referenced/promoted by existing NCA members.

Again, I don't think this is something the NCA, as a whole, needs to concern itself with. The NCA is one entity made up of many people. Let the members do the job.

I and several others attempted to open dialogue regarding social media with the NCA last spring in response to the President's Message. Although the letters were taken to the board meeting and presented, none of the people that wrote were even given the courtesy of a reply. I'm not sure that expectations of a cooperative spirit after such treatment is realistic on the part of the NCA. They didn't have to agree with anything in the letters, but they ARE obligated to acknowledge them, and they didn't. It's unfortunate because they did lose the support of some people because of that. ANYTIME the board receives correspondence, it should be acknowledged even if it's just to say they don't feel they can address it.

My opinion is that it is important to educate people about Newfoundland dogs, especially people who are breeders. It is not important if they have only one female - if they want to breed her, they need to know how to choose male for her to avoid health puppies with wonderful Newfy temperament.

I saw in some shows Newfoundland dogs which are not friendly and I think it is a big problem - I think it is not good to breed this kind of Newfoundland dogs. They are also so many problems with angles, eyes ... I sad just biggest problems.

People must now know how Newfoundland dog should look, anatomy and head, temperament and health. Also it is good to know something about feeding and grooming dog, but ... there are so many different opinions about it and this can cause some disagreements.

People in my country do not know enough about newfoundland dogs, even some of them who are "breeders" and I am part of group who formed newfoundland club in our country, I hope this year we will get status of national club in order to inform people in everything which is important for breeding. To do it, I have to learn more and more every day - regardless of experience, you can always find some useful information.

So I am looking for all informations of breeding and genetic which someone with great experience in breeding wants to share with other newfy breeders.

I hope my opinion helps you, but it is my own opinion as breeder and lover of newfoundland dogs - I really do not know how other people think about this. Personally, I try to share everything i know to everyone who want to listen. It is problem that many people think that they now best and do not want to listen ...

A "hot button" for us is the following: Newfs in need of assistance going viral on social media and in the end, not being able to help due to the overwhelming response owners receive from the general public.

When I was contacted to donate art again for the national..I declined, and said why. So did one other person that normally donates. It's not a huge amount, but it's the principal. As a non member, I supported them anyway. Now I won't. (But I do still support the individual rescues.)

no..I don't think we need to mention the NCA in our headers at all. And it wouldn't make any difference even if we did because people already assume that everyone is NCA.

NEWFOUNDLAND CLUB OF AMERICA, INC.

Dues Notice

Dear NCA Member,

Dues are payable on or before July 1, 2015*. Members renewing after July 31, 2015 are assessed a late fee of \$25.00 per household. A membership may be considered lapsed and automatically terminated if dues remain unpaid after August 31, 2015*. Membership type may **not** be changed automatically from Single to Double category as the appropriate application procedure must be followed. Children are **not** included in a double/single membership and are encouraged to apply for Junior membership (ages 10-17). Junior members may automatically upgrade to a Single membership at age 18*. A membership roster will be published after dues are processed.

Please detach the lower portion of this letter and return it to the Membership Chairman with your check made payable to the Newfoundland Club of America, Inc. or credit card authorization. Thank you.

*NCA Bylaws - Article I.

Mary L. Price, Treasurer

Detach here..... **Detach here**

Please print any changes:

«Name» Name: First: _____
 «AddressLine1» Last: _____
 «city», «StateorProvince» «Postal_Code»

Member #2 Name (Double Membership):

First: _____

Last: _____

Telephone: «Phone»

EMAIL: «Email»

Address: _____

Occupation(s) _____
 (optional) _____

(Zip + 4): _____ - _____

Telephone: _____

Email: _____

Dues for the period July 1, 2015-June 30, 2016 (see back side for Schedule of Fees)	
Membership Category: «Member_Type»	\$80.00
Late Fee:	\$0.00
International Postage Levy:	\$0.00
Subtotal:	\$80.00

Donations to NCA Health Challenge, NCA Rescue Fund and NCA Juniors Fund are gratefully accepted and will be acknowledged in **Newf Tide** or may remain anonymous. Thank you for your generous support for our programs to assist Newfoundlands. Donations to NCA Health Challenge and NCA Rescue Fund (NCA Charitable Trust 501(c)3) are income tax deductible. Dues are not normally deductible according to the IRS.

NCA Newfoundland Health Challenge	<input type="checkbox"/> <i>Newf Tide</i>	<input type="checkbox"/> Anonymous	\$
NCA Newfoundland Rescue Fund	<input type="checkbox"/> <i>Newf Tide</i>	<input type="checkbox"/> Anonymous	\$
NCA Juniors Fund	<input type="checkbox"/> <i>Newf Tide</i>	<input type="checkbox"/> Anonymous	\$
Name(s) (for <i>Newf Tide</i> acknowledgement) _____			

Donations to Rescue and the Health Challenge (a 501(c)3 organization, Fed. ID 06-1500326) might be eligible for corporate matching gifts programs. Please contact your employer or pension provider for more information.

Total: Make checks payable to the Newfoundland Club of America, Inc. International members should remit fees with international money orders guaranteed with U. S. Funds, drawn on U. S. banks or pay by credit card.	\$
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Payment by Credit Card – Visa or MasterCard only

Card Number:

Expiration Date: /

Name on Card: _____

\$

(US Dollars)

I hereby apply for renewal membership in the Newfoundland Club of America, Inc., and I am enclosing dues for the correct membership category. A subscription to **Newf Tide** is included in adult membership fees. Junior members may subscribe to **Newf Tide** for an additional fee. International members must remit a postage levy.

By submitting these dues, I/we agree to abide by the Constitution and By-laws and Ethics Guide as adopted by the Newfoundland Club of America, Inc.

_____ Signature(s) of Renewing Member(s)
 Date The NCA occasionally allows businesses and other organizations to use its mailing list for Board-approved purposes.

Check here if you prefer not to receive such mailings

RETURN THIS FORM AND FEES TO:

Mary Lou Cuddy, NCA Membership Chair, 1155 Raymond Rd., Ballston Spa, NY 12020-3719

Schedule of Fees	
	Amount
Single Membership (includes <i>Newf Tide</i> and <i>Annual of Titlists</i>)	\$75.00
Double Membership (includes <i>Newf Tide</i> and <i>Annual of Titlists</i>)	\$80.00
Junior, with <i>Newf Tide</i>	\$30.00
Junior, without <i>Newf Tide</i>	\$10.00
International Postage Levy	
Canada	\$36.00
Mexico	\$36.00
All other countries	\$69.00
Other	
<i>Newf Tide/Annual of Titlists</i> Subscription <i>ONLY</i>	\$60.00
<i>Newf Tide/Annual of Titlists</i> Canadian & Mexican Subscription <i>ONLY</i>	\$95.00
<i>Newf Tide/Annual of Titlists</i> International Subscription <i>ONLY</i>	\$120.00
NCA Decal	\$5.00

From: Marylou Zimmerman <marylouz@marylouz.com>
Sent: Sunday, November 23, 2014 4:24 PM
To: Lynne Anderson NCA 2nd VP
Subject: Re: Very Interesting Request

HubPages are basically a vehicle to distribute articles - they have a wider search audience than just the NCA web page so would hit upon all elderly dog owners, or all elderly giant breed owners. CTMB receives payout of a % of ad revenue from our hubs as well as commissions from cost per click ads and referral fees from Amazon.com

The most important thing is to have an article than can be easily broken into chunks for display - perhaps some lists or checklists, and lots of compelling images.

MLZ

From: Marylou Zimmerman [mailto:marylouz@marylouz.com]
Sent: Sunday, November 23, 2014 3:19 PM
To: Lynne Anderson NCA 2nd VP
Subject: Re: Very Interesting Request

I think this would lend itself to building our Hubpages library - since those articles are imbedded on the NCA site but still bring in revenue for CTMB....

<http://newfclub.hubpages.com>

This would need an article with some good images along with some recommendations for books or products that could be linked in.

MLZ

From: Marylou Zimmerman [mailto:marylouz@marylouz.com]
Sent: Sunday, November 23, 2014 11:04 AM
To: Lynne Anderson NCA 2nd VP
Subject: Very Interesting Request

Who can I route this to so that something could be written in a fairly timely fashion?

Much is posted about caring for one's elderly Newf. Now that I am becoming elderly myself I would like to know what strategies elderly people use to care for their Newfs. For example how do you handle a disabled Newf when you are not very spry. So far it hasn't been necessary but if my Newf became

seriously ill how would I put him in the car in order to take him to the vet. The question is frequently asked what is the eldest living Newfoundland. I would like to know who is the oldest Newf owner who has sole responsibility for their Newf? A useful article would be about how they cope?

Thanks!

MLZ

Newfoundland Club of America, Inc.
 Financial Oversight Committee
 Sandy Gabel, Chair
 Mary Ann Barnhill
 Mary L. Price

Recommendation: Dues and other Fees

The NCA Financial Oversight Committee met via teleconference in July, August and October, 2014 and reviewed historical data, current dues structure, recent changes due to postal increases, other organizations' dues vs. subscription data, etc. The committee developed these recommendations for the NCA Board's consideration.

- The Board should consider these recommendations and vote by March 1, 2015.

“By-laws. Article I, Section 2. Dues and Levies.

b) The amount of the dues of each membership category shall be determined by a majority decision of the full membership of the Board of Directors prior to March 1 of each year in order to take effect the following July 1. In any year when the Board has not acted by March 1st to change the amount, the dues for the current year shall continue in effect for the ensuing year.

....During the month of May each member shall be sent a statement of dues for the ensuing year.”

- Current Dues and other Fees Structure and Proposed Changes.

	Memberships	Single	Double	Late	Applicant	Newf Tide	Newf Tide	AKC
June 30	Single + Double	Dues	Dues	Fee	Fee	Subscriptions	Subscribers	Registrations
1992	1,571	25.00	30.00	5.00	25.00	25.00	40	2,850
1993	1,423	45.00	50.00			35.00	76	2,874
2000	1,374					40.00	296	2,900
2003	1,403							3,134
2006	1,201	75.00	80.00			55.00	281	3,415
2014	1,099							
2015	est. 1,050					60.00		
	Proposed	95.00	110.00	10.00	40.00			
				as of 8/31				

Newfoundland Club of America

Operations

	<u>Actual</u>	<u>Budget</u>	<u>Difference</u>
2012			
Revenues	61,829.79	65,995.00	(4,165.21)
Operating Expenses	<u>71,757.96</u>	<u>105,164.50</u>	<u>(33,406.54)</u>
	(9,928.17)	(39,169.50)	29,241.33
Balance as of July 1, 2011	<u>176,215.31</u>		
Balance as of June 30, 2012	166,287.14		
Cash Reserve	143,000.00		
Operating Fund	<u>23,287.14</u>		
Balance as of June 30, 2012	166,287.14		
2013			
Revenues	59,212.04	63,575.00	(4,362.96)
Operating Expenses	<u>46,899.28</u>	<u>91,488.00</u>	<u>(44,588.72)</u>
	12,312.76	(27,913.00)	40,225.76
Balance as of July 1, 2012	<u>166,287.14</u>		
Balance as of June 30, 2013	178,599.90		
Cash Reserve	143,000.00		
Operating Fund	<u>35,599.90</u>		
Balance as of June 30, 2013	178,599.90		
2014			
Revenues	54,639.53	54,095.00	544.53
Operating Expenses	<u>75,848.48</u>	<u>77,323.60</u>	<u>(1,475.12)</u>
	(21,208.95)	(23,228.60)	2,019.65
Balance as of July 1, 2013	<u>178,599.90</u>		
Balance as of June 30, 2014	157,390.95		
Cash Reserve	143,000.00		
Operating Fund	<u>14,390.95</u>		
Balance as of June 30, 2014	157,390.95		
2015			
Revenues		49,490.00	
Operating Expenses		<u>70,677.00</u>	
		(21,187.00)	
Balance as of July 1, 2014		<u>157,390.95</u>	
Projected Balance as of June 30, 2015		136,203.95	
Cash Reserve		143,000.00	
Projected Operating Fund		<u>(6,796.05)</u>	
Projected Balance as of June 30, 2015		136,203.95	

Newfoundland Club of America
Applicants
1998 – 2014

Year	No. of Applicants	Denied by Board (not published in <i>NT</i>)	Denied, after publication in <i>NT</i>	Sponsors Withdrew	Applications denied due to NSF's	Approved
1998	161	1	2	0	1	157
1999	124	0	0	0	0	124
2000	112	0	1	0	0	111
2001	119	1	0	2	0	116
2002	109	4	0	1	0	104
2003	105	4	0	0	0	101
2004	70	1	0	0	0	69
2005	55	1	0	0	0	54
2006	43	0	1	0	0	42
2007	76	0	0	0	0	76
2008	60	0	0	0	0	60
2009	77	0	0	0	1	76
2010	53	1	0	0	0	52
2011	54	0	0	0	0	54
2012	50	1	0	0	0	49
2013	49	0	0	1	0	48
2014	43	0	0	0	0	43
	1360	14	4	4	2	1336
		1.02%	.29%	.29%	.14%	98.23%

Newfoundland Club of America, Inc.
Dues Renewals
Donations
July 1 thru Roster Cut-off

Dues Renewals & Donations	No.	F/y 2015		F/y 2014		Change 2015 vs 2014			
		No.	\$	No.	\$	No. %	\$ %		
Checks	782	70,829		784	69,358	-2	1,471	-0.26%	2.12%
Credit Cards	<u>215</u>	<u>21,130</u>		<u>220</u>	<u>22,573</u>	<u>-5</u>	<u>-1,443</u>	<u>-2.27%</u>	<u>-6.39%</u>
	997	91,959		1,004	91,931	-7	28	-2.53%	-4.27%
Less:									
Foreign postage levy		3,882			2,092		1,790		85.56%
Health Challenge	104	5,633		102	4,501	2	1,132	1.96%	25.15%
Rescue Fund	113	5,429		127	5,454	-14	-25	-11.02%	-0.45%
REACt donations	0	0		0	0	0	0		
Juniors Fund	<u>22</u>	<u>676</u>		<u>21</u>	<u>613</u>	<u>1</u>	64	4.76%	10.37%
	239			250		-11			
Net Dues	997	76,339		1,004	79,272	-7	-2,933	-0.70%	